

Wilson, Sons Shipping Agency



Wilson, Sons

Wilson, Sons Group:

One of Brazil's largest providers of integrated port and maritime logistics and supply chain solutions. The Company provides a comprehensive set of services related to domestic and international trade, as well as to the oil and gas industry. Its principal operating activities are the following: (i) Port Terminals, (ii) Towage, (iii) Logistics, (iv) Shipping Agency, (v) Offshore, and (vi) Shipbuilding.

To operate on a nationwide scale, in different areas of business, Wilson, Sons has approximately 4,000 employees, over 30 offices, 23 logistics operations, and 2 container terminals. Throughout Brazil's leading ports, the Company offers a mix of complete services and integrated solutions to over 7,000 clients, thus serving different types of customers, such as shipowners, importers, exporters, and companies in the oil and gas industry.



Wilson, Sons Agência

Wilson, Sons Shipping Agency:

The oldest and largest independent Brazilian agency providing shipping agency services for liner and tramp vessels along Brazil's leading ports.

The first line of business developed at Wilson, Sons, the shipping agency segment, was founded in 1837. It currently offers its clients nationwide geographical range, with 17 offices located around the country, covering about 45 main ports along the Brazilian coast.

Besides this, Wilson, Sons has an extensive network of active representatives worldwide, including in countries such as China, Greece as well as a partnership with GAC, a hub agent with worldwide offices.

Worldwide coverage



Constantly investing in its service quality, Wilson, Sons Agency is certified by ISO9001:2008 LRQA in its headquarters and in Rio de Janeiro, Santos and Vitória branches. Indeed, all Wilson, Sons branches and offices work by ISO and others certifications rules and procedures.



Services:

Wilson, Sons Agency is specialized in developing solutions for both liner and tramp vessels. The Company provides general agency services, offering its clients total support in terms of cargo documentation and logistics.

- Commercial representation (cargo canvassing for Liners)
- Commercial Tramp specialists per market, such as Sugar, Soya, Fertilizer and Ethanol
- Full, Owners, Charterers, Protecting Husbandry attendance
- Customer Service (Call Center)
- Spare parts and crew change coordination
- Visa/Registration of foreign crew members
- Containers logistics
- Container Demurrage collection
- Import and Export documentation
- Operations



Differentials:

- **Nationwide coverage through its 17 own offices**
- **Worldwide coverage through its representatives**
- **Performance Report** - periodical report which calculates the time spent between main events of a port call from the arrival up to the sailing through its representatives
- **Tradition and Financial Soundness**
- **Prompt and precise information**
- **Technical Dept** - Full dedicated team with high knowledge of Brazilian laws for coordinating all crew changes (including the purchase of domestics flight tickets) and spare parts delivery throughout Brazilian ports.
- **Mobile Operational System** - Wilson, Sons developed a mobile version of its WS shipping system to run on PC/palmtop to provide operational information just-in-time
- **Range of Attendance** - Wilson, Sons handle over 5,000 calls a year of different types of vessels and cargoes, such as Alumina, Container, Iron Ore, Coal, Oil and Gas Products, Steel, Sugar, Fertilizer, Woodpulp, Live Cattle, repair, bunkering calls, among others.
- **Individual attention**

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