

Wilson Sons reports 287% rise in exports of household utensils from Rio Grande Container Terminal

Main destinations were the United States, Mexico and Peru

Year 2023 is coming to a close with a significant rise in exports of household utensils through Rio Grande Container Terminal owned by Wilson Sons, a leader in port and maritime logistics in Brazil. Between January and November, there was a 287% increase compared to the same period in 2022. This represents a recovery of market share and renewed trust from the international market. The Rio Grande Terminal is responsible for the maritime connection of cargo to different regions of the world.

Until November, exports had amounted to 9,780 tons, compared to 2,529 tons in the same period in 2022. In 2023, 2,093 TEUs (twenty-foot equivalent units) were handled against 579 in the previous period. Regarding the number of containers, 1,086 have been handled this year against 311 January-November last year. The main export destinations include the United States, Mexico and Peru. More than 90% of exports were from Tramontina, a leading Brazilian brand of household utensils.

Roselaine Pierdona, sales supervisor at Tramontina, highlights the importance of Rio Grande Container Terminal for the company's exports. "By using the port of Rio Grande, we speed up and optimize exports, reduce logistics costs and ensure greater cargo security. This allows us to compete more efficiently on the international market, expanding our business opportunities and strengthening the economy of Rio Grande do Sul, which has been proven with our growing export rates", she says.

"Achieving such a significant increase was only possible because we have been working on the best solutions for our clients, providing customized logistics alternatives for their needs and optimizing processes", says Paulo Bertinetti, CEO of Rio Grande Container Terminal. "This rise in exports supports the economy of Rio Grande do Sul and its production in the world", he adds.

Over almost 30 years, Rio Grande Container Terminal has established itself as one of the main terminals in Brazil, as it concentrates the arrivals and departures of products from Rio Grande. Handling exports to many countries around the world, the facility receives the main shipping lines calling in Brazil, offering weekly services to all global trades. Equipped with a 900-m long quay, the 735,000-m² facility has a static capacity of 30,000 TEUs, 20,000 m² of warehouses for general and special cargo and 10 fully automated entry and exit gates. In addition, it has 2,800 power outlets for reefer containers.

Rio Grande Container Terminal is supported by the operating system Navis N4, a global leader in port terminal management, and Teconline, a platform with more than 20 years of operation and over 2,6 active users from different countries, including carriers, forwarding



agents, shipowners, local authorities, clients and cargo agents which inquire about cargo, vessel arrival dates and appointments.

About Wilson Sons

Wilson Sons is the largest port-shipping logistics operator in Brazil, with over 186 years of experience. The company operates across Brazil and offers complete solutions to more than 5,000 clients, including shipowners, importers and exporters, the offshore energy industry, renewable energy projects, agribusiness corporations, and other players in different businesses. Learn more at: <https://www.wilsonsons.com.br/en/>

MEDIA RELATIONS

Danthi Comunicação Integrada

Gustavo Villela - gustavo.villela@danthi.com.br / +55 21 99124 5158

Sérgio Costa - sergio@danthi.com.br / +55 21 99145 3644

Cristina Alves - cristina@danthi.com.br / +55 21 98160 0311